

Custom Acquisition Search

Buyer Program



For clients seeking to acquire a single business in a specific geography, Acquisition Finders is pleased to present our Custom Acquisition Search program for our buy-side clients. This program provides clients with a turn-key solution to the business acquisition process.

PROGRAM FEATURES

Your Acquisition Finders Principal will work with you to develop your acquisition profile and will then build a list of businesses that meet those criteria within your targeted geography. Outbound marketing campaigns will be performed on your behalf to generate prospects. Your Principal will hold detailed conversations with owners interested in selling. You'll receive regularly updated reports, as well as financial dashboards that model cashflow and financing scenarios. Your Principal will use industry-specific data to assist you in determining an appropriate price for the business, helping you craft an offer and drafting your Letter of Intent (LOI). Finally, your Principal will assist in sourcing financing options for your project. Due Diligence and legal services are the responsibility of the client.

WHAT YOU CAN EXPECT

You'll be working with an experienced M&A team who have spent years developing and maintaining a proven program. You'll be presented only with potential buyers who have the necessary experience to run and capital to finance an acquisition of your business, and your information will be kept confidential, shared with Acquisition Finders' clients.

Who is this program for?

- Individuals
- Existing Business Owners

What are the requirements and costs?

- Minimum available investment capital of \$500,000
- One-time retainer fee of only \$5,000 to start
- Modified Lehman fee structure starting at 5%

